

# Cloud Enablement Services



**As enablement and migration experts, BBD leverages extensive experience and holistic cloud knowledge to ensure your business reaps the full benefits of the cloud**

BBD is proudly an Advanced AWS Partner with various AWS technical validation program designations, and is part of the AWS Well-Architected Framework, Public Sector and the Amazon CloudFront Service Delivery Program. This allows our team of certified professionals the ability to devise and deliver scalable, secure and flexible cloud agnostic solutions for any business environment or platform.

## **CLOUD ENABLEMENT SERVICES**

BBD offers end-to-end cloud services to help you through the entire cloud journey including planning, migrating, managing and optimising cost and utilisation. Drawing on extensive domain expertise as well as DevOps and microservice principles, we rehost, migrate and rearchitect your applications and workloads to deliver the true modernisation of the cloud.

### **1. ADVISORY SERVICES**

Leveraging insights from a set of in-depth assessments, we help guide and realise your business strategy using the cloud, advising on the best approach and technology to keep your business at the forefront of scalable innovation.

- **Assessments**

We offer digital health assessments on all environments based on the five pillars: operational excellence, security, reliability, performance efficiency and cost optimisation. Additionally, we review your current cloud environment to validate if it is built to best practices, while identifying if you have any priority risks that require addressing.

- **Migration Readiness Assessments (MRA)**

To understand where you are in your cloud journey and what your current cloud-readiness strengths and weaknesses are, we offer MRAs for AWS environments that enable an action plan which closes identified gaps and foundational issues, aligns your teams, identifies scalable best practices within your organisation, and reduces any roadblocks that can disrupt your migration.

### **2. PROFESSIONAL SERVICES**

Using a Well-Architected Framework-first approach that ensures best practices per platform, we assist you with the deployment and migration of new or existing workloads into the cloud.

- **Well-Architected reviews and remediation**

As an AWS Well-Architected Review Partner, we review and evaluate environments to identify all priority risks that require remediation.

- **Architecture design and implementation**

Our team of experts work to create a tailored roadmap that considers your short- and long-term cloud goals. From this, we are able to architect and implement a solution based on your applications requirements, leveraging managed and microservices where possible to keep costs as low as possible.

- **Region migrations**

Cloud providers often launch new regions for clients to leverage. Our certified consultants provide the professional expertise required to handle the logistics of the region migration to ensure your move is as seamless as possible.

- **Workload modernisation**

To truly enjoy the benefits of cloud optimisation, we are able to replatform or rearchitect your workloads and applications, making them highly scalable and cost effective.

- **Cost optimisation**

To ensure cost savings, our Cost Optimisation Assessments work to identify which new services or architectural changes can be made to your environment to decrease your ongoing consumption costs.

### **3. MANAGED SERVICES (MSERV)**

Through a DevOps-first approach to managed services, our teams shoulder the responsibility of managing, monitoring and maintaining your cloud, taking the burden off of you. In tandem with your teams, we ensure that your cloud environment is optimised to run as efficiently and securely as possible while curbing any unexpected costs.

In addition to this, we offer secondary lines of support to in-house support staff for any problems faced.

### **4. CLOUD UTILISATION**

We are able to assist with the management of your cloud usage and billing. When coupled with other managed services, you get a seamless experience all the way to invoice.

- **AWS usage billing and cost management**

At no additional expense, we will assist you in implementing the necessary guardrails and tools for proactive alerting to avoid unexpected costs and usage invoices.

- **CloudHealth**

As a key benefit, all AWS accounts transacting through BBD gain free and unlimited access to CloudHealth, a cloud management platform that helps you tackle some of the biggest challenges associated with the cloud, including financial management, operations streamlining and enhanced security and compliance.



- **Invoice-based billing & payment terms**

All AWS consumption for accounts billing through BBD will be streamlined in a simple invoice process, payable based on your payment terms.

- **Enterprise Discount Program (EDP)**

Intended to provide discounted pricing on AWS services based on a volume and consumption commitment, all qualifying enterprise clients are able to join the AWS Enterprise Discount Program (EDP) through BBD to receive reductions.

- **Business support**

From the time your account is linked to BBD, the minimum charge for business support falls away, meaning greater cost savings where you only pay based on a percentage of spend.

## **ABOUT BBD**

BBD has had a reputation of delivery for almost four decades. Our expertise in the private and public sectors have resulted in a wealth of understanding on how to unlock innovation through technology.

We provide effective business solutions to suit your needs, using a consultative approach and drawing on our people's diverse range of experience and skill. In the cloud space, our dedicated team of certified experts deliver optimised services for businesses at any and all stages of your cloud journey.

BBD is a level 1 B-BBEE partner, with a 135% B-BBEE recognition level and is over 51% black-owned.

## **GET IN TOUCH**

If you'd like to engage with us, we'd love to hear from you.

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